## **Deposit Guarantee Fund**

APPROVED
by the Tender Committee Meeting
Minutes
No. 055/21 of February 08, 2021
Deputy Chair of Tender Committee
O. Nuzhnenko

#### **TENDER DOCUMENTS**

for the procurement of services on asset search and arrest, and of representing Deposit Guarantee Fund and/or PJSC «UPB» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «UPB» and/or its creditors by its related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary)

- 1. The Client (procuring entity):
- 1.1. Name: **Deposit Guarantee Fund**
- 1.2. EDRPOU Code: **21708016**
- 1.3. Location: 17 Sichovykh Striltsiv Street, Kyiv, 04053
- 1.4. Officers authorized to contact bidders:
- Kostiukov Dmitro Igorovich, deputy head of the Damage Recovery Division, (email: Kostyukov@fg.gov.ua, phone +380 98 238-25-10) in respect of technical matters;
- Bodnaruk Peter Mykolayovych, leading legal counsel of the Finance Department's procurement and contracting coordination unit (email: <a href="mailto:Bodnaruk@fg.gov.ua">Bodnaruk@fg.gov.ua</a>, phone +380 44 3333-566) in respect of organizational matters.

#### 2. Information about the Procurement Item

- 2.1. The procurement item: services of representing the Deposit Guarantee Fund and/or PJSC «UPB» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «UPB» and/or its creditors by its creditors by their related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (hereinafter referred to as the 'Services' or 'Bidding' as appropriate).
- 2.2. Description of the procurement item, including the necessary technical, qualitative, and other features, are specified in Annex 1. «Terms of Reference» (TR) of the tender documentation.
- 2.3. The procurement item does not fall within the scope of the Law of Ukraine 'On Public Procurement' under Article 3(5)(17).

#### **3.** The "**Result of Services**" is:

- 3.1. According to items 1-3 of the TR, the result of services is:
- **The Report** which should include: a list of transactions that will be the basis for future requirements; a list of persons who will meet such requirements; a list of assets held by potential defendants and their estimated market value; the estimated costs necessary to provide the compensation for damage; indicative time limits for achieving the Result of Services; indicative measures for damages, indicating the probability of success; suggestions for further strategies for providing legal services.

During the rendering of the Services specified in the items 1-3 of the TR, the Contractor shall provide the Client with interim reports on the progress of rendering the services no later than the 25th day of each month from the date of signing the contract.

- **The Strategy** for the provision of Services, which is approved after the Deposit Guarantee Fund (hereinafter referred to as the 'the Fund' or 'the DGF' as appropriate as well) adopts the Report and must include: stages of legal services; indicative deadlines for completion of each of the legal services stages; the estimated costs necessary for each stage of the provision of legal services; indicative measures for damages, indicating the probability of success; options for alternative measures in case of failure at each stage, possibility and conditions of involvement of third parties for further financing of the Services within the framework of the implementation of the Strategy of rendering of Services.
  - 3.2. According to items 4-8 of the TR, the result of services is:
- Reports on the implementation of the stages of the Strategy of rendering of the Services, approved by the Fund, and documents (in particular, issued by the authorities

of foreign jurisdiction), confirming the provision of services defined in items 4-8 of the TR.

## 3.3. The **Result of performing the TR** as a whole is:

Receipt of the recovered funds to the account of the Fund and/or PJSC «UPB», including those obtained as a result of the recovery of property and assets, in the framework of compensation for damage (losses) caused to the of PJSC «UPB» (hereinafter referred to as the 'Bank' as appropriate as well) and/or its creditors by related to the Bank persons (owners, managers and/or other persons designated by part one of Article 52 of the Law of Ukraine "On Banks and Banking"), in foreign jurisdictions (if necessary - in the jurisdiction of Ukraine).

# 4. The cost of the Services and the procedure for payment for the Services rendered (the participant may choose one of the following options):

## Option 1 Cost of the Services:

A success fee of \_\_\_\_\_\_% of the amount that will be actually collected by the Contractor to the benefit of the DGF and/or PJSC «UPB» from related parties of the insolvent bank as recovery of losses.

## The procedure for payment:

Services are paid for as a result of the completion of the TR as a whole in the following order:

amount that will be actually collected by the Contractor to the benefit of the DGF and/or PJSC «UPB» from related parties of the insolvent bank as recovery of losses shall be distributed in the following sequence and proportion:

- 50% of the amount collected will be credited to the Fund and/or PJSC «UPB» as compensation for the damage (losses) caused to the Bank and/or its creditors by related to the Bank persons (owners, managers and / or other persons designated by part one of

## Option 2

#### **Cost of the Services:**

Cost of the Services consist of:

- the cost of the Services provided under items 1-3 of the TR;
- the cost of the Services provided under items 4-8 of the TR in accordance with the stages of the Strategy approved by the Client;
- a success fee of \_\_\_\_\_\_% of the amount that will be actually collected by the Contractor to the benefit of the Bank's creditors, in particular the Fund, which exceeds the cost of the Services provided by the Contractor under items 1-8 of the TR.

## The procedure for payment:

Services are paid as follows:

- an advance fee (fixed amount) of UAH \_\_\_\_ (however, not exceeding an amount of UAH 1 500 000,00) for Services provided under items 1-3 of the TR;
- payment of the Contractor's expenses for rendering the Services according to items 4-8 of the TR in accordance with the stages of the Strategy approved by the Client in the amount of \_\_\_\_\_ UAH / h the cost of the work of lawyers involved in litigation (including the cost of the work of lawyers involved by the Contractor);
- the Contractor shall receive an amount of success fee (in percentage) from an amount of funds actually received as compensation for the damage (losses) caused to the Bank

Article 52 of the Law of Ukraine "On Banks and Banking")

- from the remaining 50% of the amount collected the remuneration (in percentage) and / or the person (s) financing the Services (within the amount of financing of the Services approved by the Client) shall be deducted and paid.
- the balance of funds in excess of the financing of the Services shall be credited to the Fund and/or the Bank as compensation for the damage (losses) caused to the Bank and/or its creditors by related to the Bank persons (owners, managers and / or other persons designated by the first part of Article 52 of the Law of Ukraine "On Banks and Banking").

and/or its creditors, including the Fund in excess of 100% of the amount paid by the Client to the Contractor for the fulfillment of items 1-8 of the TR in accordance with the stages of the service Strategy on the date of each receipt of the recovered funds.

The aggregate fee of the Contractor's success fee (in percentage) provided for in Option 2 of the Tender Documents depends on the period during which the Result of the services will be achieved, the size of the actual recovery of the property shortage of PJSC «UPB»<sup>1</sup> and the amount of proceeds:

Ţ	Up to 3 years		From 3 to 5 years		From 5 to 7 years		rom 7 years	
remu	remuneration,	remu	remuneration,	remu	remuneration, %	remu	remuneration, %	remuneratio
nerati	UAH	nerati	UAH	nerati		nerati		n, UAH
on, %		on, %		on, %		on,		
						UAH		
0,8	$\leq$ 8 677 468,04	0,68	≤ 7 375 847,83	0,56	$\leq$ 6 074 227,63	0,4	≤ 4 338 734,02	$\leq$ 20% of the
								property
								shortage
1,6	<b>≤</b> 17 354 936,08	1,36	≤ 14 751 695,67	1,12	$\leq$ 12 148 455,26	0,8	$\leq$ 8 677 468,04	$\leq 40\%$ of the
								property
								shortage
2,4	$\leq$ 26 032 404,12	2,04	$\leq$ 22 127 543,50	1,68	$\leq$ 18 222 682,89	1,2	$\leq$ 13 016 202,06	$\leq$ 60% of the
								property
								shortage
3,2	<b>≤</b> 34 709 872,16	2,72	$\leq$ 29 503 391,34	2,24	<b>≤</b> 24 296 910,51	1,6	<b>≤</b> 17 354 936,08	$\leq 80\%$ of the
								property
								shortage
4,0	<b>≤</b> 43 387 340,20	3,4	<b>≤</b> 36 879 239,17	2,8	<b>≤</b> 30 371 138,14	2,0	<b>≤</b> 21 693 670,10	$\leq 100\%$ of
								the property
								shortage

#### **5.** Other requirements:

5.1. In case the Contractor fails to provide the results of rendering of the Services defined in item 3.1. of the bidding documents within two months from the conclusion of the Contract, the Contractor shall return to the Fund and/or the Bank the amount of the paid advance within 10 (ten) working days from the moment of submission of the relevant

<sup>&</sup>lt;sup>1</sup> the total amount of the property shortage of PJSC «UPB» is UAH 1 084 683 505,07.

request by the Fund (the requirement applies in case of the Contractor choosing the type of payment provided for in clause 4 tender documentation).

- 5.2. The Services shall be provided, and communication with the Parties shall be in writing or orally in Ukrainian and English, with provision of the Ukrainian translations of documents. At the request of the Contractor, the Client may agree that there is no need for translation.
- 5.3. The Contractor remains fully responsible for the proper instruction of all third-party contractors used and for the provision of Services by third parties and for verifying the presence/absence of a conflict of interest with the Fund and the Bank.
- 5.4. The governing law of the contract shall be the substantive law of Ukraine. Any dispute arising out of or in connection with this contract, including any question regarding its existence, validity or termination, shall be referred to and finally resolved in the International Commercial Arbitrational Court under the auspices of the Ukrainian Chamber of Commerce and Industry. The disputes shall be settled in accordance with the rules of the aforementioned Court. The number of arbitrators shall be one. The seat or place of arbitration shall be Kyiv, Ukraine. The language of the arbitration shall be Ukrainian.
- 5.5. Payments with the Contractor (resident of Ukraine) are made in UAH. Payments with the Contractor (non-resident) are made in Sterling Pound (GBP). The conversion of the cost of services in Sterling Pound shall be made at the National Bank of Ukraine's official rate at the date of purchase by the Client of foreign currency for payment. In case of fluctuation of the GBP / UAH, fixed at the date of determining the Contractor winner of the Contest, more than 20% lasting more than ten banking days, the Services' cost may be revised.
  - 6. Terms of Services: until the receipt of the Result of Services.
  - 7. Bid Submission.
  - 7.1. Place for submissions: 17 Sichovykh Striltsiv Street, Kyiv, 04053.
  - 7.2. Method of submission: in-person to the DGF Clerical Office or by mail.
  - 7.3. Deadline for submissions: by 10:00 AM on March 1, 2021.

## 8. Bid Opening.

- 8.1. Venue: 17 Sichovykh Striltsiv Street, Kyiv, 04053.
- 8.2. Date and time: 2:30 PM on March 1, 2021.

#### 9. Additional Information:

9.1. A bid shall be submitted by a bidder in writing in Ukrainian (for non-resident bidders - in Ukrainian and English. The Ukrainian text shall prevail in the case of differences between texts in English and Ukrainian) on the bidder's letterhead with a signature of the authorized officer and shall be placed in a sealed envelope (hereinafter referred to as «Envelope 1 Qualifications and other documents», «Envelope 2 Service Delivery Strategy Plan», «Envelope 3 Price Bid»).

The following data must be provided on the envelope:

- the contents of the envelope (referred to as «Qualifications and other documents» or «Service Delivery Strategy Plan» or «Price Bid»);
  - full name and location of the Client;
  - procurement item;
- complete identification of the bidder, its address, identification code, contact phone numbers, and email address;

- text for Envelope 1 «Do not open before \_\_\_\_\_\_\_» specifying the date and time to open the bids; for Envelope 2 «Open in case of admission to stage II»; for Envelope 3 «Open in case of admission to stage III».
  - 9.2. A bid must contain:

In the Envelope 1:

- documents that demonstrate the conformity with qualification and other requirements as specified in Annex 3;
- a statement of the absence of the conflict of interest and a declaration of integrity in the format of Annex 4;
- a confidentiality agreement among the bidder, the Banks, and the DGF in the format of Annex 5.

In the Envelope 2:

- a Service Delivery Strategy Plan in the format of Annex 6.

In the Envelope 3:

- a quotation in the format of Annex 2.
- 9.3. A bid must meet all of the requirements set forth in the Tender Documents. A bid of the participant that does not meet the requirements established in the Tender Documents, in particular in the following cases: non-compliance with qualification and other requirements; the presence of a conflict of interest; non-confirmation of the participant's integrity; failure to provide documents provided for in the Tender Documents, including in Ukrainian may be rejected and not allowed for evaluation, as notified by the relevant participant.
  - 9.4. The DGF will select the successful bidder in the following way:
- at Stage I, the bids will be evaluated for the conformity with qualification criteria and requirements listed in Annex 3 to the Tender Documents (under the methodology in Annex 7 to the Tender Documents), and for the conformity with other requirements in Annex 3.

The DGF Tender Committee shall make a decision to reject a bid (in particular, in the case of assessment of compliance with the qualification requirements below 70%, in the manner provided in Annex 7 to the Tender Documents) or accept it for the next stage based on the evaluation of the conformity with qualification criteria set in the methodology in Annex 7 to the Tender Documents; the evaluation shall be carried out by the DGF Bid Evaluation Working Group.

At Stage II the Envelope 2 of the participants whose proposals are accepted as a result of the evaluation at Stage 1 of the Contest is opened.

- at Stage II, the Service Delivery Strategy Plans submitted by bidders for the provision of Services of representing the Deposit Guarantee Fund in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «UPB», and/or its creditors by the Bank`s related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking', in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (Envelope 2) will be evaluated for their consistency with the Client's objective of obtaining the Services.

At this stage, the bidder shall present its Service Delivery Strategy Plan to the DGF Working Group tasked with the evaluation of the bids for:

- the efficiency of suggested measures supported with examples of applying specific provisions of substantive law and procedural law, including judicial practice;

- approaches and methods of the Service Delivery Strategy Plan;
- the comprehension of the Terms of Reference;
- the consistency of the professional level of employees with the measures listed in the Service Delivery Strategy Plan.

The DGF Tender Committee shall make a decision to reject a bid (in particular, in the case of evaluation of the bid of the participant below 70%, under the methodology in Annex 8 to the Tender Documents) or accept it for the next stage as a result of evaluating Service Delivery Strategy Plans of bidders under the methodology in Annex 8 to the Tender Documents; the evaluation shall be carried out by the DGF Bid Evaluation Working Group.

Bidder's bid that does not meet the requirements set out in the bidding documents, in particular in cases of: non-compliance with qualifications and other requirements; the presence of a conflict of interest; failure to confirm the participant's integrity; inconsistency of the Service Delivery Strategy Plan to their purpose - is rejected and is not allowed to the third stage of the Contest - the opening of bids and determining the winner, which is informed by the respective participant.

- at Stage III, the bidding of participants (Envelope 3) is opened, the competitive bids of which are admitted as a result of evaluation at the first and second stages of the Contest and are fixed by the Fund in the relevant protocol of opening of the bidding.

At this Stage the DGF, holding the tender, is entitled to apply the 'price reduction' procedure. The 'price reduction' procedure will take place after the bids are open and checked for their compliance with the qualification and other criteria specified in the Tender Documents. Bidders, whose bids are compliant, will be invited to take part in the price reduction procedure (by means of the email message) including via video conferencing.

During the procedure, the attendees representing bidders will be invited to voluntarily reduce the bid price by announcing the next reduced bid price until each bidder states that the bid price is final.

In the case a bidder or its authorized representative is absent during this procedure, the bid price stated in the bid or the bid price indicated by the bidder in its email and marked as final before the price reduction procedure will be deemed to be final.

The final price will be entered in the price reduction record subject to signing by all the attending bidders.

The bidders, who have reduced their bid price compared to the initial price, must send a scanned copy of the adjusted quotation to the email address of the officer (on organizational issues), specified in item 1.4. tender documentation by 6:00 PM of the business day following the day of the price reduction procedure. The adjusted bid shall be subject to the requirement that item prices stated in such bid must not be higher than the corresponding item prices stated in the initial bid.

Annex 10 of the tender documentation contains the regulations for the procedure of "price reduction", if the participants who have chosen Option 2 to calculate the cost of Services provided for in paragraph 4 of the tender documentation are admitted to this procedure.

9.5. The DGF rejects the bid of the participant at any stage of the Contest in case of submission by the participant as a part of the competitive offer of the unreliable information revealed (in particular, from open sources) by Fund during its evaluation and / or establishing a conflict of interest of such participant (including the employee of the

participant, the third parties involved in the provision of Services) and / or establishing the fact (s) dishonesty of the participant (including the employee of the participant, the third parties involved by the participant in the provision of Services).

9.6. The DGF determines the winner of the Contest by a single criterion - the lowest price determined by the DGF based on the evaluation of the proposals of participants at the first, second and third stages of the Contest.

Preference will be given to the bidders who selected the Service Fee calculation option described in item 2.3.1 of the Tender Documents; in this case, bids submitted by bidders, who opted for the Service Fee calculation under item 2.3.2, will be disregarded.

If all the bidders have opted for the Service Fee calculation in line with item 2.3.2 of the Tender Documents, the successful bidder will be selected using the methodology described in Annex 9 to the Tender Documents.

If a non-resident bidder is determined as the winner of the Tender, for the purpose of applying clause 5.5 of this Tender Documents the cost of services indicated in the winner's price offer shall be fixed in pounds sterling (GBP) at the official exchange rate of the National Bank of Ukraine.

- 9.7. The DGF will notify the bidders and the successful bidder of the tender results. Notices of bid rejection, successful bidder selection, and tender results will be sent by the Client to the email addresses of the relevant bidders.
- 9.8. The DGF may request that bidders clarify their submissions' contents to simplify their review.
- 9.9. The DGF may cancel (in full or in part) the tender at any stage of the tender for any reason. Notice of tender cancellation (partial cancellation) will be sent by the Client to the concerned bidders' email addresses.

## O. NUZHNENKO, Deputy Chair of the Tender Committee

#### **TERMS OF REFERENCE**

The procurement item is the services of performing a set of actions aimed at the recovery of damage (losses) caused to the PJSC «UPB», and/or its creditors, and to the DGF in particular, by the Bank's related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary), including, but not limited to:

- 1) arrangement for the comprehensive research, the obtainment of expert opinions / reports / assessments and/or other materials required to detect and document the facts of causing damage, the performance of other acts related to generating the body of proof and developing the strategy of the Contractor's Services to recover losses from PJSC «UPB» (hereinafter referred to as the 'Bank' as appropriate as well) related parties, including:
- remote / in the presence analysis of the automated banking system «Operational Day of the Bank (the volume of transactions to be analyzed is agreed in addition during the conclusion of the contract with the winner of the contest);
- 2) development and submission of reasonable proposals on specific foreign jurisdictions where the core litigation (court proceedings) would be initiated for the recovery of damage from the Bank's related parties;
- 3) performance of measures aimed at search the funds (assets) of the Bank transferred away from the territory of Ukraine as a result of unlawful acts perpetrated by the Bank's related parties, as well as conducting an analysis of the availability and estimated value of assets owned by the defendants for potential claims for damages;
- 4) taking measures to seize ("freeze") and further return the withdrawn funds (assets) of the Bank outside Ukraine due to illegal actions of the Bank's related parties;
- 5) support of litigation and represent interests of the DGF and/or the Bank in foreign jurisdictions in respect of the recovery of damage (losses) from the Bank's related parties (and in the Ukrainian jurisdiction as necessary);
- 6) support for criminal investigations into the facts of the damage (losses) caused to the Bank by the Bank's related parties in foreign jurisdictions (and in the Ukrainian jurisdiction as necessary);
- 7) assurance of the enforcement of decisions made by foreign jurisdiction authorities on the recovery of the damage (losses) caused to the Bank and/or its creditors and to the DGF in particular by the Bank's related parties;
- 8) performance of other extra-judicial and judicial actions aimed at recovering damage (losses) caused to the Bank and/or its creditors and to the DGF in particular by the Bank's related parties.

The Contractor must represent the DGF and/or the Bank in accordance with provisions of the international law and the current legislation of Ukraine, including:

- Law of Ukraine 'On the Household Deposit Guarantee System';
- Law of Ukraine 'On Banks and Banking';
- Law of Ukraine 'On Personal Data Protection';
- Law of Ukraine 'On Information';

- other regulatory instruments applied in the case of the settlement of the relevant legal relations;
- international instruments (depending on the applicable jurisdiction).

# General information about the Bank and summary of identified unprofitable transactions with a foreign element.

1. According to the Decision of the Board of the National Bank of Ukraine No. 562 of August 28, 2015, 'On Revoking the Banking License and Liquidating PJSC «UKRAINIAN PROFESSIONAL BANK»', the Executive Board of the Deposit Guarantee Fund took its Decision No. 158 of August 28, 2015, 'On Commencing the Liquidation of PJSC «UKRAINIAN PROFESSIONAL BANK» and Delegating the Bank Liquidator Authority'. Currently, the liquidation procedure of PJSC «UPB» is ongoing.

The shortage of the property of PJSC «UPB» amounts to UAH 1 084 683 505,07.

During the analysis of operations of PJSC «UPB» the Fund identified unprofitable operations for the Bank with the presence of a foreign element, in particular using of the Bank's credit funds in excess of USD 40 million for payment under international contracts (without actual movement of goods or services) concluded with resident firms of the Republic of Panama (those firms are related to related parties of the Bank).

Also during the analysis of operations of PJSC "UPB" the Fund revealed unprofitable operations for the Bank with funds in the amount of 10 million US dollars placed on the correspondent account in MEINL BANK AG, but this episode is not included in the subject of services purchased under this tender documentation.

The detailed information and necessary documents will be provided to representatives of the bidders for acquaintance after signing the Information statement no conflict of interest in the form given in Annex 4 of the tender documentation and the Nondisclosure agreement in the form given in Annex 5 of the tender documentation (for nonresident participants - scanned copies of the documents signed by the non-resident participant at fgvfo@fg.gov.ua) from February 9, 2021, till February 26, 2021, between 10:00 AM and 5:00 PM at: 17 Sichovykh Striltsiv Street, Kyiv, 04053. Bidders are requested to contact the officer in charge of technical matters in order to acquaint with the documents.

## O. NUZHNENKO, Deputy Chair of the Tender Committee

## **QUOTATION**

submits herewith its quotation for the provision of services of representing the Deposit Guarantee Fund and/or PJSC «UPB» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of the damage (losses) caused to PJSC «UPB» (hereinafter referred to as the 'Bank' as appropriate as well), and/or its creditors by the Bank's related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary), and agrees to deliver the aforementioned Services in accordance with requirements stated in these Tender Documents on the basis of the following quotation:

Procurement item	Calcul	ation method
	Fee, %	Advance fee (UAH), cost reimbursement (UAH per hour), fee (%)
Services of representing the Deposit Guarantee Fund and/or PJSC «UPB» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of the damage (losses) caused to PJSC «UPB» and/or its creditors by the Bank's related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary)		Advance fee of UAH  Cost reimbursement of UAH per hour  Fee%

The price of the tender must include all necessary taxes, fees, mandatory payments (except for official payments to ensure litigation and enforcement), technical costs (duties, notarization of documents, translation, extracts / extracts from state registers, business trips, transportation, copying of documents, courier services, etc.), and other costs associated with the provision of Services.

If the above quotation is accepted, we undertake to sign a Service Delivery Contract with the DGF within 20 business days of the selection of the successful bidder and will commit to meeting all the terms and conditions of the said contract.

(position and full name of the authorized officer of the Bidder)	(signature)

Qualification Criteria	Requirements under the	<b>Supporting Documents</b>
	Criterion	
1. The availability of staff with relevant qualifications, necessary expertise, and experience	1. Bidders must be in possession of employees and/or a contractor (contractors) employed to represent the DGF and/or PJSC «UPB» in foreign jurisdictions who have experience in representing Clients (corporate creditors / affected parties) for the recovery of funds, including losses, and the enforcement of decisions of foreign jurisdiction authorities, specifically:  - a lawyer (lawyers) vested with the right to represent Clients before the courts foreign jurisdictions, including member states of the European Union and the United Kingdom and the courts of Ukraine);  - an auditor (auditors), a forensic specialist (specialists);  - an asset tracing specialist (specialists);  Note: Preference will be given to a bidder, whose employees and/or contractors have represented a bank institution Client as a creditor/affected party in damage (loss) recovery proceedings in foreign jurisdictions and which has the successful experience of enforcing the decisions of foreign jurisdiction authorities.	1. A free-format statement signed by the bidder on the list of employees (including employees of the contractor (contractors)) who will be engaged for the Service Delivery.  2. Copies of diplomas, certificates, other documents confirming the specialist area and legal status of employees listed in the statement.  3. Portfolio for each employee with the indication:  - education;  - jobs (within fifteen years immediately preceding the date of the portfolio);  - experience in performing similar tasks;  - other information necessary to assess the qualifications of such an employee;  - information on the presence (or absence) of mutual rights and obligations with insolvent banks and / or their related parties (since 2012). If available, indicate which ones.  4. A copy of a contract (memorandum, etc.) of cooperation (service delivery, etc.) with the contractor (contractors), on whose basis the services of representing interest will be provided in foreign jurisdictions and at the stage of the enforcement of decisions of foreign jurisdiction authorities.  5. A copy of the current professional insurance contract certified by the participant and / or written confirmation of professional insurance from an insurance broker.
2. Experience in the	1. A bidder must have the	1. Bidder-authenticated copies of
performance of similar contracts	successful experience of representing its Clients (corporate creditors / affected parties) in cases of the recovery of funds, including losses, and the enforcement of foreign jurisdiction authorities' decisions.	decisions of foreign jurisdiction authorities (without disclosing personal data of the Clients) in cases involving the representation of Clients (corporate creditors / affected parties) claiming funds (including losses), where the Clients

Note: Preference will be given to a bidder, whose employees and/or contractors have represented a bank institution Client as a creditor/affected party in damage (loss) recovery proceedings in foreign jurisdictions and which has the successful experience enforcing the decisions of foreign jurisdiction authorities.

were represented by the bidder and/or the contractors;\*

a free-format statement of the bidder with a detailed description of the litigation of the aforementioned cases of the representation of Client (corporate creditors / affected parties) in foreign jurisdictions in terms of claiming funds (including losses), where the Client was represented by the bidder and/or contractors, with the indication of the specific positive outcomes achieved;

a free-format statement by the bidder with a detailed description of the support to enforcement of the aforementioned decisions of foreign jurisdiction authorities (without disclosing personal data of the Clients) by the bidder and/or its contractors.

3. Impeccable business reputation

The corpus of verified information about the entity, which enables a conclusion that it operates in accordance with legislation.

- 1. Reference letters from at least three (3) Clients, to which the bidder and/or its contractors provided services:
- representing them in foreign jurisdictions to recover funds, including losses, caused to a legal entity (bank);
- of enforcing the decisions made by foreign jurisdiction authorities:
- of tracing the assets used to recover losses (damage);
- of exercising comprehensive researches required to detect and document the facts of causing losses (damage).
- 2. Certificate in any form signed by authorized person of participant on the presence (or absence) of the participant (including employees of the participant, legal or natural persons involved in the provision mutual rights Services) and obligations with insolvent banks and / or their related parties (since 2012). If available, indicate which ones.

\* Non-resident bidders shall submit with their translation into the Ukrainian language. The text in Ukrainian will prevail in the case of differences between the language in the document text and the translation language.

**General Requirements for Bidders** 

$N_{\underline{0}}$	Question	Answer
Sectio	n 1. General information about the participant:	
1.1.	Full name	
1.2.	Registration Date	
1.3.	Bank details	
1.4.	Code of the legal entity - participant **	
1.5.	Tax Identification Number (Individual Tax Number) **	
Sectio	n 2. Participant Leader Information:	
2.1.	Name, position, passport data, registration number of taxpayer's account card (if any) manager **	
2.2.	Name, passport details, taxpayer's registration card registration number (if applicable) chief accountant	
2.3.	Name, position, passport data, registration number of the taxpayer's account card (if any) of the authorized person **	
2.4.	Jobs indicating positions and names of employers during the last fifteen years	
2.5.	Information on the presence (or absence) of mutual rights and obligations with insolvent banks and / or their related parties (since 2012). If available, indicate which ones.	
Sectio	on 3. Information about the owner and beneficiaries of the participant:	
3.1.	Name, legal form and code - for legal entities/name, passport data and registration number of the taxpayer's account card (if any) - for individuals **	
3.2.	Jobs indicating positions and names of employers during the last fifteen years	
3.3.	Information on the presence (or absence) of mutual rights and obligations with insolvent banks and / or their related parties (since 2012). If available, indicate which ones.	
Sectio	on 4. Contact information of the participant:	
4.1.	Location	
4.2.	Phone / Fax	
4.5.	Email	
4.6.	Website	
Posi	tion Signature	Full Name

Other Requirements for Bidders\*

Other Requirements for Bidders  Supporting Deguments**				
Requirement	Supporting Documents **			
1. The bidder is not a party related to	A free-form statement signed by the bidder's authorized			
other bidders in the same bidding	officer to certify that the bidder in the qualification-based			
procedure and/or a member (members)	selection is not a party related to other bidders in the same			
of the Committee.	bidding procedure and to members of the tender			
O.T. 1:11 : 1: 1	committee.			
2. The bidder is not subject to a solvency restoration procedure initiated in accordance with the procedure prescribed by law; the bidder has not been found bankrupt and is not subject to a liquidation procedure.	An information statement from the Single Register of Enterprises in Bankruptcy Proceedings or a free-form statement signed by the authorized officer of the bidder to certify that the bidder has not been subject to the solvency restoration procedure initiated in accordance with the procedure prescribed by law, that the bidder has not been found bankrupt, and that the bidder is not subject to the liquidation procedure.			
3. The bidder on no date has been a qualified shareholder of an insolvent bank or a bank in liquidation, or a member of the governing body of a corporate bidder, has not held a position for more than six months in governance and controlling bodies of a bank classified as insolvent or a bank in liquidation, or has not worked as the chief internal auditor of such bank.	A statement in any form signed by the authorized officer of the bidder to certify that the bidder has not been a qualified shareholder of an insolvent bank or a bank in liquidation and a statement in writing by a member of the governing body of a corporate bidder that he or she has not held a position for more than six months in governance and controlling bodies of a bank classified as insolvent or a bank in liquidation, or has not worked as the chief internal auditor of such bank.			
4. The information about the corporate	A statement in any form signed by the corporate bidder's			
bidder has not been recorded in the Single State Register of Individuals Who Perpetrated Corruption Offences or Corruption-Related Offences.	chief executive officer to certify that the information about the bidder has not been recorded in the Single State Register of Individuals Who Perpetrated Corruption Offences or Corruption-Related Offences.			
5. The individual bidder or the chief executive officer of the corporate bidder has not been prosecuted for perpetrating a corruption offence.	An information statement from the Single State Register of Corruption Offenders in respect of the individual bidder / the chief executive officer of the corporate bidder, or a statement in any form signed by the authorized officer of the bidder to certify that the individual bidder / the chief executive officer of the corporate bidder has not been prosecuted for perpetrating a corruption offence, or a print-screen from the website <a href="http://corrupt.informjust.ua/">http://corrupt.informjust.ua/</a> in respect of the individual bidder / the chief executive officer of the corporate bidder.			
6. The bidder has not been prosecuted for the violations covered by clause 4, part 2, Article 6, Section 2 or clause 1, Article 50, Section 8 of the Law of Ukraine 'On Protecting the Economic Competition' in the form of concerted anti-competition practices over the last three years.	A statement in any form signed by the authorized officer of the bidder to certify that the bidder has not been held liable for violations covered by clause 4, part 2, Article 6, Section 2 or clause 1, Article 50, Section 8 of the Law of Ukraine 'On Protecting the Economic Competition' over the last three years.			
7. The individual bidder / the chief executive officer of the corporate bidder has not been convicted of an offense perpetrated on mercantile motives, or any conviction has been cleared or	A statement in the prescribed format (for instance, obtained online) issued by a territorial body of the Ministry of Interior of Ukraine to certify that the individual bidder / the chief executive officer of the corporate bidder has not been convicted of an offense perpetrated on mercantile motives			

8. The information about the ultimate beneficial owner (controller) of the Ukrainian resident legal entity, which is a bidder in the qualification-based selection procedure, is available in the Single State Register of Legal Entities, Sole Traders, and Public Associations as prescribed by Article 9(2) of the Law of Ukraine 'On State Registration of Legal Entities and Sole Traders, and Public Associations.'  Note: If the corporate bidder is not a resident of Ukraine, the information about the ultimate beneficial owner (controller) of this corporate entity must be available in a state register functioning under the laws of the	or that his/her conviction has been cleared or expunged in accordance with the procedure prescribed by law. The statement must be issued on or after the tender document's publication day on the DGF website.  An excerpt from the Single State Register of Legal Entities, Sole Traders and Public Associations, or a print-screen from the website <a href="https://usr.minjust.gov.ua/ua/freesearch">https://usr.minjust.gov.ua/ua/freesearch</a> . If the aforementioned Register does not contain details of the ultimate beneficial owner of the bidder, the bidder must submit an explanatory statement together with the Excerpt or the print-screen to specify the grounds for the missing record in the Single State Register. This statement shall be signed by an authorized officer of the bidder.  An excerpt from the appropriate state register that functions under the laws of the country of incorporation of a corporate bidder, which not resident in Ukraine. If the Register in question lacks details of the ultimate beneficial owner of the bidder, the bidder must submit an explanatory statement together with the excerpt or the screen-print to specify the grounds for not recording the information in question in the Register. This statement
functioning under the laws of the bidder's country of incorporation.  9. The bidder does not have any debt related to the payment of taxes, duties, and fees.	information in question in the Register. This statement shall be signed by an authorized officer of the bidder.  A statement in the prescribed format (including in the electronic form) or a letter issued by a territorial body of the State Fiscal Service of Ukraine (or, for non-residents of Ukraine, a statement by the appropriate fiscal agency of the bidder's country of incorporation) to certify that the bidder has no debt related to the payment of taxes, duties, or fees outstanding as of the qualification bid submission date. If a letter is submitted, its date must not be before the qualification bids submission date under this selection procedure.
10. The Bidder exercises business in accordance with provisions of its constituting documents.	A copy of constituting documents authenticated with the signature of the authorized officer of the bidder.

A bidder may discretionary provide additional materials to evidence the conformity with the above requirements. All the documents (other than original statements, excerpts, and other documents issued to the bidder by state authorities, institutions, organizations, banks, and other entities other than the bidder) submitted by the bidder to certify the conformity with the above requirements must be signed by the authorized officer of the bidder.

- \* Bidders listed in the List of Entities Selected by the Deposit Guarantee Fund in the stream 'Legal Councilors (including Working with Assets)' in the field 'representation of insolvent banks and banks in liquidation, and protection of their rights before courts of foreign jurisdictions and international arbitration tribunals' shall not be required to submit documents to certify their conformity with other requirements.
- \*\* Non-resident corporate bidders shall submit documents required by the laws of their country of incorporation.

# INFORMATION STATEMENT no conflict of interest

	, in c	connection with	the intent to take	part in the open
the related partie		ning a set of action of action (owners, mana	ons to recover dan gers, and/or other	nage (losses) from parties referred to
jurisdictions (ar absence (includi	nd in the jurisdiction during the fifte erest, either actual	ion of Ukraine en years preced	as necessary), dising the date of this	closes hereby the statement) of any
confinet of file		-	-	tative of the DGF
-	cting the objective	ity or impartial	ity in the Service	Delivery, or the
well as confirm	ns that the bidder ractors engaged b	r (including the	bidder's employ	ees, corporate or
represent any th	ird parties in disposition, which are (were)	utes or legal rela	ations against the	DGF and/or other
opponents in ar	ny disputes agains ealing against decis	t the DGF and	/ or insolvent bar	nks on claims for
bank from the m				
	undertakes t	o <u>:</u>		
– take i	measures aimed at est;	the prevention	of any actual or po	otential conflict of
•	y the Client of the de next business da		-	conflict of interest
– absta	in from actions and erest;	•		the actual conflict
– take	measures to settle	-		interest. in any manner to
make decisions.	perform actions o		•	•
and interests of	the DGF and/or P	PJSC "UPB" to	•	_
1	ther persons that o			
	based on damage			
	or appealing again			
	from the market.			
Position		Signature		Full Name

#### **Covenant of Integrity**

declare and covenant that neither we nor anyone, including any of our directors, employees, agents, joint venture partners, consultants or subcontractors, where these exist, acting on our behalf with due authority or with our knowledge or consent, or facilitated by us, has not performed, does not perform, and will not participate in any Prohibited Practice (as defined below) in connection with participation in the Contest and / or the provision of Services and we undertake to inform the DGF if any instance of any such Prohibited Practice shall come to the attention of any person in our organization having responsibility for ensuring compliance with this Covenant of integrity.

We declare and covenant that, except for the matters disclosed in this Covenant of Integrity:

- (i) we, our subsidiaries and affiliates, and all of our directors, employees, agents or joint venture partners, where these exist, have not been convicted in any court of any offence involving a Prohibited Practice in connection with any tendering process or contests or provision of works, goods or services during the ten years immediately preceding the date of this Covenant;
- (ii) none of our directors, employees, agents or representatives of a joint venture partner, where these exist, has been dismissed or has resigned from any employment on the grounds of being implicated in any Prohibited Practice;
- (iii) we, our subsidiaries and affiliates and our directors, employees, agents or joint venture partners, where these exist, are not prohibited from participation in a tendering or contests procedure on the grounds of having been found by the final judgement of a judicial process or a finding by the enforcement (or similar) mechanism of another international organisation to have engaged in a Prohibited Practice;
- (iv) we, our subsidiaries and affiliates, as well as any subcontractors, or suppliers or affiliates of the subcontracts or supplier, are not subject to any sanction imposed by resolution of the United Nations Security Council, on the basis of the Law of Ukraine «On Sanctions».

If applicable, provide full disclosure of any convictions, dismissal, resignations, exclusions or other information relevant to Articles i) ii) iii) or (iv) of this Covenant indicating details of the measures taken or to be taken to ensure that neither the disclosed organization nor its directors, employees, agents or persons involved in any prohibited conduct in connection with the selection process of the winner of the Contest.

For the purpose of this Covenant, the terms set forth below define Prohibited Practices as:

(i) a **Coercive Practice** which means impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of any party to influence the actions of a party improperly;

- (ii) a **Collusive Practice** which means an arrangement between two or more parties designed to achieve an improper purpose, including to influence the actions of another party improperly;
- (iii) a **Corrupt Practice** which means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the actions of another party improperly;
- (iv) a **Fraudulent Practice** which means any act or omission, including a misrepresentation and / or concealment, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;
- (v) a **Misuse of the Bank's Resources or Bank Assets** (including insolvent bank) which means actions aimed at improper use of the Bank's Resources or Bank's Assets, committed either knowingly or recklessly;
- (vi) an **Obstructive Practice** which means (1) destroying, falsifying, altering or concealing of facts, information, evidence material, etc. for participation in the Contest and / or provision of Services; (2) making false statements to investigators in order to materially impede a Banks investigation into allegations of a Prohibited Practice; (3) failing to comply with requests to provide information, documents or records in connection with participation in the Contest and / or provision of Services; (4) threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to participation in the Contest and / or provision of Services; or (5) materially impeding the exercise of the DGF's or of the Bank's contractual rights of audit or inspection or access to information; and
- (vii) a **Theft**, which means the misappropriation of property belonging to another party.

When submitting a competitive bid to participate in the Contest, we grant the DGF the right to review the information submitted in its composition.

Position	Signature	Full Name

2021

#### **Confidentiality Agreement**

**Kviv** 

party, and

The DEPOSIT GUARANTEE FUN represented by Viktor Novikov, Deputy Market Fund, who acts based on the Law of Ukra System', as the first party and	
the PUBLIC JOINT-STOCK COM	PANY «UKRAINIAN PROFESSIONAL
BANK» (hereinafter referred to as the 'PJSO	C «UPB»') represented by Viktor Novikov,
Deputy Managing Director of the Deposit	Guarantee Fund, who acts on the basis of
the DGF Executive Directorate Decision N	o. 1593 of August 27, 2020, as the second

(hereinafter	referred	to	as	the	'Specialist')	represented	—— by
					, who	acts on the basis	is of
		, 8	as the t	hird par	ty (hereinafter j	ointly to be referr	ed to
as the 'Partie	s' and sever	ally as	the 'l	Party') 1	have entered in	to this Confident	iality
Agreement (h	ereinafter ref	ferred t	o as th	e 'Agree	ement') as follow	ws:	

## 1. Subject Matter of the Agreement

- 1.1. This Agreement governs the procedure and conditions for using and protecting the information provided to the Specialist by PJSC «UPB» and/or the DGF.
- 1.2. The Parties have agreed that any information obtained by the Specialist from PJSC «UPB» and/or the DGF in accordance with terms and conditions of the Agreement shall be deemed restricted as confidential information (hereinafter referred to as the 'Confidential Information').
- 1.3. The Confidential Information, which is supplied by PJSC «UPB» and/or the DGF to the Specialist, can be contained in contracts, letters, reports, analytical materials, research results, diagrams, graphs, specifications, and other documents provided both on paper, and on electronic data carriers.
- 1.4. PJSC «UPB» and/or the DGF remains an owner of the Confidential Information and physical storage media owner containing the Confidential Information supplied to the Specialist.

## 2. Objective of the Agreement

2.1. The objective of this Agreement is to create conditions for the protection of the Confidential Information owned by PJSC «UPB» and/or the DGF when taking measures aimed at employing the Specialist for the provision of services of representing the Deposit Guarantee Fund and/or PJSC «UPB» in judicial (criminal,

civil, commercial) proceedings in respect of the recovery of the damage (losses) caused to PJSC «UPB» and/or its creditors by their related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (hereinafter referred to as the 'Services').

#### 3. Undertakings of the Parties

- 3.1. PJSC «UPB» and/or the DGF undertakes:
- 3.1.1. To provide the Specialist with information in amounts determined by PJSC «UPB» and/or the DGF within five business days of entry into this Agreement (by granting access to the special web-site of the DGF, or by handing over document copies directly to the Specialist);
  - 3.2. The Specialist undertakes:
- 3.2.1. To make sure that the Confidential Information is not divulged to any third parties without the prior written consent of the DGF;
- 3.2.2. Not to provide the Confidential Information to the third parties, not to sell and dispose of it in any manner, and not to use the supplied Confidential Information for own purposes not covered by arrangements among the Parties;
- 3.2.3. To return the Confidential Information within five days of a written demand of PJSC «UPB» and/or the DGF to do so and not to keep any copies (including the electronic copies), reproductions or excerpts from documents, files, or data, etc. identified as Confidential Information;
- 3.2.4. To grant access to the Confidential Information to a limited number of the Specialist's employees.

## 4. Liability of the Parties

- 4.1. The Specialist shall pay to the DGF a fine of UAH 100,000.00 (one hundred thousand hryvnias 00 kopecks) for the failure to perform and improper performance of item 3.2 of this Agreement.
- 4.2. The losses caused to the Parties by the failure to perform or improper performance of the duties under this Agreement shall be restituted in full in accordance with the procedure prescribed by the current laws.

#### **5. Other Conditions**

5.1. This Agreement shall come into effect from the date of its signing by the Parties and its authentication with the seals of the Parties, and remain in effect:

until the Parties enter into a contract of professional services in a specific area; or

failure to conclude such contract within five (5) years from the date of the latest Certificate of the Transfer and Acceptance of Confidential Information.

- 5.2. Any differences between the Parties shall be settled in accordance with the procedure prescribed by the laws of Ukraine.
- 5.3. Any amendments shall be made in the Agreement by means of entry into supplementary agreements.

- 5.4. The Parties shall be guided by Ukraine's laws in solving all the issues related to the performance of the Agreement by the Parties but not governed thereby.
- 5.5. This Agreement has been made in two authentic copies, all of them with the same legal effect, one for each Party.

## **6. Locations and Details of the Parties**

Deposit Guarantee Fund	Specialist
Location:	Location:
17 Sichovykh Striltsiv street, Kyiv, 04053	
EDRPOU code 21708016	
Bank code 300001	EDRPOU code
Account with the National Bank of Ukraine	Bank code
UA563000010000000032303320301	Account number
Deputy Managing Director	
V.V. Novikov	
<del></del>	
PJSC «UPB»	
Location:	
15 Eugene Sverstiuk Street (Maryny Raskovoi),	
Kyiv, 02660	
Mailing address: 17 Sichovykh Striltsiv Street,	
Kyiv, 04053	
EDRPOU code 19019775	
Bank code 300001	
Account with the National Bank of Ukraine	
UA343000010000032078104901026	
0113 1300001000003207010 1701020	
Deputy Managing Director of the Deposit	
Guarantee Fund	
V. V. Novikov	

## **Service Delivery Strategy Plan**

List of Activities to Achieve Service Delivery Results										
Activity	<b>Actions of the Contractor</b>	Regulatory/Legal	Use of the	Deadline	Expected					
	(approaches and methods)	Basis	Third		Result					
			<b>Parties</b>							
			(yes/no)*							

<sup>\* &#</sup>x27;Use of the Third Parties (yes/no)' — if 'yes,' then specify the third party's name to be used and activities, in which this party specializes.

**Methodology for the Bidder Eligibility Assessment** 

		Maximum score	Minimum acceptable	Bidd	er 1	Bidd	er 2	Bidd	ler 3	Bidd	er 4	Bio	lder 5
Criterion	%	(1)	% (of max).	Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)
(a) appropriate professional experience of the bidder:		30	70%										
experience in similar assignments	30%	9.00											
experience in similar locations	20%	6.00											
structure, organization, and capacity of the bidder	50%	15.00											
(b) qualifications of the key personnel:		40	70%										
1) Legal stream	35%	14.00											
general qualification	25%	3.50											

		Maximum score	Minimum acceptable	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%	(1)	% (of max).	Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)
specific experience													
and expertise													
related to their	_												
assignment	60%	8.40											
experiences in the		- 10											
region	15%	2.10											
2) Asset tracing													
and garnishment													
stream	35%	14.00											
general	2501	2.70											
qualification	25%	3.50											
specific experience													
and expertise													
related to their	600/	0.40											
assignment	60%	8.40											
experiences in the	150/	2.10											
region	15%	2.10											
3) Expert													
appraisal of assets stream	30%	12.00											
general	30 /0	12.00											
qualification	25%	3.00											
specific experience	2370	3.00											
and expertise													
related to their													
assignment	60%	7.20											
experiences in the	0070	,.20											
region	15%	1.80											
	10,0	1.00											

		Maximum score	Minimum acceptable	Bidd	er 1	Bidd	er 2	Bidd	er 3	Bidd	er 4	Bio	lder 5
Criterion	%	(1)	% (of max).	Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)
(d) other factors:		30	0%										
experience in providing services for banking institutions	100%	30.00											
		100			0.00		0.00		0.00		0.00		0.00
					1		1		1		1		1

**Methodology for the Evaluation of Bidder Strategy Plans** 

	monotology for the Evaluation of Diates Strategy Family												
			) (r)	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%	Maximum score (1)	Minimum acceptable % (of max).	Estim ated level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estima ted level (2)	Score (1) × (2)	Estima ted level (2)	Score (1) × (2)	Estima ted level (2)	Score (1) × (2)
Estimated level (2)	Score (1) × (2)	10	70%										
comprehension of the terms of reference	20%	2.00											
approaches and methods of the strategy	40%	4.00											
efficiency of the suggested measures	20%	2.00											
consistency of the proficiency of employees with the measures listed in the Service Delivery Strategy Plan	20%	2.00											
		10			0.00		0.00		0.00		0.00		0.00
					1		1		1		1		1

# Methodology for the Successful Bidder Selection based on the Price Criterion (according to Option 2 of the calculation of the cost of the Services provided for in paragraph 4 of the Tender Documents)<sup>2</sup>

- 1. Evaluation of proposals of bidders is carried out according to the evaluation method with the following ratio 5/80/15.
  - Advance (UAH) 5 points.
  - Reimbursement of expenses (UAH / hour) (including for English and foreign lawyers, experts involved) 80 points.
  - Success Fee (%) 15 points.
- 2. The proposal is evaluated by the total number of points. The maximum possible number of points is 100.
- 3. The proposal, the advance of which is the smallest, is assigned the maximum possible number of points for "Advance" 5. The number of points for the remaining proposals is determined by the formula:

P1 = (Price (minimal) / Price (calculated)) \* 5,

where:

P1 - the calculated number of points;

Price (minimal) - the lowest advance price;

Price (calculated) - the price of the advance, the number of points for which is calculated.

4. The bid of the bidder with the lowest value of reimbursement (UAH / hour) is assigned the maximum possible number of points for "Reimbursement" - 80. If the bidder indicates in the price offer a different cost of reimbursement for specialists depending on the level of qualification, for calculation the maximum cost of UAH / hour from the specified by the participant is defined.

The number of points for the rest of the proposals is determined by the formula:

P2 = (R (minimal) / R (calculated)) \* 80,

where:

P2 - the calculated number of points;

R (minimal) - the lowest value of reimbursement (UAH / hour);

R (calculated) - reimbursement of expenses (UAH / hour) of the participant, the number of points for the offer of which is calculated.

<sup>&</sup>lt;sup>2</sup> To be applied if all the bidders have chosen Option 2 of calculation of cost of Services provided by item 4 of the Tender Documents

5. The proposal of the participant with the lowest value of the reward (%) is assigned the maximum possible number of points according to the criterion "Success Fee" - 15. The number of points for the rest of the proposals is determined by the formula.

P3 = (SF (minimal) / SF (calculated)) \* 15,

where:

P3 - the calculated number of points;

SF (minimal) - the lowest value of the reward (%)

SF (calculated) –the Success Fee (%) of the participant, the number of points for the proposal of which is calculated.

- 6. The total number of points scored by the participant is: P = P1 + P2 + P3.
- 7. The bidder whose proposal will receive the highest score according to the above method is determined by the winner of the contest.

### Sample Calculation of the Score for the Price Criterion

	Indicator Name	May gaara	Measurement unit	Values of Indicators in Various Quotations							
	Indicator Name	Max. score	Measurement unit	No. 1	No. 2	No. 3					
	1 Advance fee		thousand UAH	1000.00	2500.00	5000.00					
1		5	factor	1	0.4	0.2					
			Score	5.0	2.0	1.0					
	2 Cost reimbursement		UAH per hour	800	500	450					
2		80 factor		0.6	0.9	1					
			Score	48	72	80					
		15	%	2	3	4					
3	Fee		15	factor	1	0.66	0.5				
			Score	15	9.9	7.5					
	Total	100	Scores	68	83.9	88.5 (successful bidder)					

## Regulations for the "price reduction" procedure<sup>3</sup>

Component prices of bids under the procedure of "price reduction":

- advance;
- reimbursement of expenses;
- success fee.

Minimum bid reduction step:

- UAH 50,000.00. for an advance;
- 500 hryvnias. to reimburse expenses;
- 0.25% for remuneration.

During the procedure, the participants present are invited to reduce the proposed bid price (advance, reimbursement and success fee) voluntarily by announcing another reduced price until each bidder announces that it has offered the final price. The first is to reduce the bid price to the bidder with the highest reimbursement.

In the absence of the bidder or his authorized representative in the procedure, the final price is the bid price specified in the bid of the bidder or that provided by the bidder in his e-mail and identified as final, before the procedure "price reduction".

The final price is entered in the "price reduction" protocol, which is signed by all participants present. A scanned copy of the "price reduction" protocol signed by each of the participants is sent to the e-mail address of the person authorized to communicate with the participants (on organizational issues) specified in clause 1.4 of the Tender Documents. The original of the signed protocol "price reduction" is sent by each participant by mail to the address of the DGF specified in item 1.7 of the Tender Documents.

Participants who have reduced the offer price relative to the initial price, provide to the e-mail address of the person authorized to communicate with the participants (on organizational issues) specified in paragraph 1.4 of the Tender Documents, a scanned copy of the adjusted price offer no later than 18:00 on the working day following the day when the price reduction procedure took place. The condition for submitting an adjusted offer is that the position prices in such an offer should not be higher than the corresponding position prices specified in the original offer.

<sup>&</sup>lt;sup>3</sup> To be applied if all the bidders have chosen Option 2 of calculation of cost of Services provided by item 4 of the Tender Documents